



REPRESENTATIVE MATTERS: TELECOM & TECHNOLOGY INDUSTRY

RESTRUCTURING & TURNAROUND MANAGEMENT



- Financial Advisor to the Official Committee of Unsecured Creditors in The Billing Resource d/b/a IntegreTel bankruptcy. Our team was appointed as Liquidating Trustee at Plan confirmation.
 - Financial Advisor to the Liquidating Trustee in the Universal Broadband Networks (“UNB”) bankruptcy matter. We oversaw the disposition of assets, pursued claims and resolved litigation.
 - Financial Advisor to a paging company serving over 50,000 subscribers in the Southeast. Our team was responsible for daily operations including downsizing the organization, streamlining network architecture, and restructuring vendor liabilities.
 - Financial Advisor to a cellular and satellite operator that provided telecom service in the Gulf of Mexico. We refinanced the core business while maintaining the ability to develop fiber assets.
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- Financial Advisor to an equity fund in regards to a poorly performing tower operator in the Midwest. We advised on alternative restructuring scenarios, including distressed M&A alternatives and bank debt negotiations, as well as revised governance procedures.
 - Chief Financial and Operating Officer of a \$90 million (net commission) annual telecom sales outsourcing company.
 - Financial Advisor to a company that acquired numerous wireless phone licenses. We worked with the company to sell the licenses to a national wireless provider.
 - Chief Restructuring Officer of a 65,000-subscriber rural cellular provider faced with an increasingly overbuilt network. We oversaw technology and billing conversion processes, negotiated an agreement between lenders and shareholders, managed the sale process, and negotiated the sale to Alltel.
 - Chief Restructuring Officer of a 35,000-subscriber rural wireless provider faced with an over-levered balance sheet and substantial capital spending requirements. We restructured marketing and sales efforts, negotiated roaming agreements, performed detailed analysis of technical requirements, and negotiated sale to Dobson Communications.
 - Retained by a private equity owners as the Chief Restructuring Officer of a 50-store wireless retail operation with locations throughout the country.
 - Performed a wind-down and liquidation of assets, monitored and settled litigations, and ultimately distributed