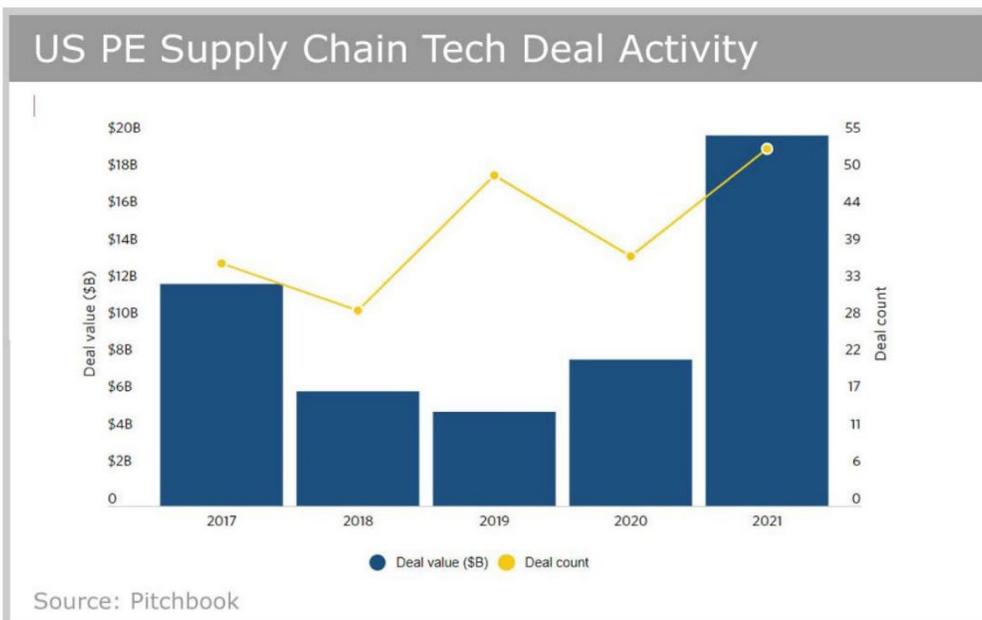




Pitchbook, an extensive database of intelligence on the private equity community, recently published a short article on the focus by private equity firms on the supply chain and logistics industry. According to Pitchbook, during the past three years, there has been a significant uptick in US PE deal value in the sector; and, last year alone, 53 PE deals alone accounted for over \$20 billion in deal value. Globally, PE investments in logistics topped \$50 billion.



The Covid-19 Pandemic shined an initial spotlight on both the weaknesses and the importance of the sector in general. The subsequent rise in ecommerce and the Russia-Ukraine war exacerbated supply chain/logistics challenges. But where challenges exist, so do investment opportunities. The logistics industry tends to be highly

fragmented. With few large players in the market, there exists a ready supply of logistics companies sized right for investment by private equity, whether for “platform” investments or as “add-ons” to existing platforms. Companies especially attracting the attention of private equity firms provide technology tools to manage warehouses, solve last mile delivery routing, and generally boost efficiencies throughout the distribution process.

Logistics/supply chain transactions designed to improve operations will continue to be attractive to both private equity and strategic investors in 2022 as companies work to solve the current supply chain puzzle.

FOR MORE INFO CONTACT:
Corporate Finance Associates
Offices Worldwide

T/ 949.305.6510
F/ 949.305.6713
E/ info@cfaw.com

NOTICE:

Published multiples should only be used as a general guide to market conditions. Many factors will cause multiples to vary for a particular company including; industry, size, customer concentrations, management, brand and various other characteristics. Talk with your CFA representative for guidance. Information provided by Pitchbook may not be used or re-published in any form without written permission of Pitchbook or Corporate Finance Associates.

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