



HOSPITALITY VENTURES MANAGEMENT GROUP

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Investra Capital Group Ltd and Hospitality Ventures Management Group (HVMG)

Complete Joint Venture Acquisition of 12 Hotel Portfolio

ATLANTA, April 11, 2018—Hospitality Ventures Management Group (HVMG), an Atlanta-based, private hotel investment, ownership and management company, in conjunction with Investra Capital Group Ltd through its subsidiary Investra Capital Inc, a private equity real estate investor and asset manager, today announced the completed joint venture acquisition of a 12-hotel portfolio totaling 1,465 rooms comprised of Marriott- and Hyatt-branded hotels across the Southeastern, Southwestern and Midwestern United States. HVMG also will operate the entire portfolio.

“As we grow our footprint into the U.S., our acquisition philosophy aligns with HVMG’s, as we both remain focused on assets in strong secondary and tertiary markets flanked by strong corporate, government, healthcare and university demand generators,” said Mobeen Jassat, Investra Capital Inc, CEO. “With their successful industry track record in maximizing asset value and seasoned acquisition and operation expertise, we are confident HVMG will act as

the ideal stewards of these hotels as they quickly achieve improved performance as the respective segment leaders in each sub-market.”

“The acquisition of these 12 assets brings Investra’s portfolio to a total of 20 hospitality assets across the U.S. since its initial acquisition in 2014,” said Zaid Randeree, Investra Capital Group Limited, CEO. “This also is in line with Investra’s strategy of steady, focused acquisition and growth of assets in the select service hospitality sector across the USA.”

“In the first few months of 2018, HVMG has added 16 hotels totaling 2,611 rooms to its portfolio of full- and select-service and extended-stay hotels across the United States, putting us on track for an historic growth year,” said Robert S. Cole, president and CEO, HVMG. “We continue to seek best-in-class partners like Investra as we selectively target hotels that can benefit from repositioning and/or capital improvements located in top tier markets. Our goal remains to be the most sought-after operator, employer and trusted partner in the hospitality industry.”

The hotels include:

Name	Location	Room Count
Courtyard Atlanta Marietta I-75 North	Marietta, Ga.	146
Courtyard Atlanta Norcross Peachtree Corners	Norcross, Ga.	131
Courtyard Atlanta Marietta Windy Hill/Ballpark	Atlanta, Ga.	127
Courtyard Austin University	Austin, Texas	198
Fairfield Inn & Suites Austin University	Austin, Texas	63
Courtyard Dallas Addison Midway	Addison, Texas	145
Hyatt House Dallas Richardson	Richardson, Texas	130
Courtyard Grand Rapids Airport	Grand Rapids, Mich.	84
Courtyard Detroit Southfield	Southfield, Mich.	147
Fairfield Inn & Suites Indianapolis Airport	Indianapolis, Ind.	86
Residence Inn Indianapolis Airport	Indianapolis, Ind.	95
Courtyard Cleveland Beachwood	Beachwood, Ohio	113

“With these additional 12 assets, our portfolio now contains a combined total of 25 Marriott- and Hyatt-flagged hotels across the United States,” Cole noted. “We are very familiar

with each of these brands, as well as the unique demands of each of the regions and traveler types, allowing us to improve bottom lines and guest satisfaction scores expeditiously.”

About Investra

Investra is a private equity firm specializing in sponsoring and asset managing commercial real estate investments in U.K and U.S.A. The company manages its investment activities from its offices in London and Atlanta. The principals have been involved in transactions valued at just over £1 billion in the United Kingdom alone and in over US\$400m in U.S.A. Since 2014 Investra has successfully acquired eight select-service hospitality assets, excluding the current portfolio.

About Hospitality Ventures Management Group

Hospitality Ventures Management Group is a privately owned, fully-integrated hotel investment and management group that specializes in turning around and repositioning underperforming hotels, as well as maximizing the performance of stabilized hotels. It currently operates 45 hotels in 18 states totaling 7,674 guest rooms. HVMG operates independent and boutique hotels and resorts, as well as full-service, select service and extended stay hotels under the Hilton, Marriott, Hyatt, and IHG brands. Visit www.hvmg.com for more information.