



HOSPITALITY VENTURES MANAGEMENT GROUP

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**Hospitality Ventures Management Group (HVMG) Names Sameer Nair
Senior Vice President of Acquisitions and Development**

ATLANTA, October 11, 2022—Hospitality Ventures Management Group (HVMG), an Atlanta-based, private hotel investment, ownership and management company, today announced that Sameer Nair has been named senior vice president of acquisitions and development.

“An industry expert with more than a decade of hospitality real estate experience, Sameer immediately brings a wealth of knowledge and industry relationships he’s acquired during his decorative career thus far,” said Robert Cole, president & chief executive officer, HVMG. “Prior to joining HVMG, he was vice president of investments and capital markets for Delray Beach-based Kolter Hospitality where he oversaw more than \$600 million in transactions. His presence immediately augments and broadens our already strong bench strength, and we look forward to Sameer playing an important role in helping HVMG and our owners and investors achieve their growth goals.”

Over the course of his eleven-year career, Nair has sourced and closed more than \$350 million across Hilton-, Hyatt-, IHG-, Marriott-franchised hotels, as well as negotiating and restructuring \$1 billion of existing debt. In his previous role as vice president of hotel investments for Banyan Investment Group, Nair led or assisted in more than \$125 million of closed transaction volume. He also held analyst positions with such well-respected firms as Aztec Group, Inc., Starwood Property Trust and HotelAVE.

Nair founded Culture to Culture Pals, a non-profit organization that provides computers to underserved children in Jamaica. Nair received his Bachelor of Science degree from Cornell University's School of Hotel Administration.

"Sameer has been pivotal in the growth of multiple, well-respected hospitality companies, and we fully expect him to have continued, similar successes here," said Brian Young, executive vice president and CIO, HVMG. "The breadth and depth of his industry relationships and knowledge is expansive, assets we plan to put to use immediately."

About Hospitality Ventures Management Group

Hospitality Ventures Management Group is a privately owned, fully integrated hotel investment and management group that specializes in turning around and repositioning underperforming hotels, as well as maximizing the performance of stabilized hotels. HVMG currently operates 55 hotels and one convention center in 15 states totaling over 9,000 guest rooms. HVMG operates independent and boutique hotels and resorts, as well as full-service, select-service and extended-stay hotels under the Marriott, Hilton, Hard Rock, Hyatt and IHG brands. Visit www.hvmg.com for more information.